

Job Title: Classified Sales Executive
Department: Gurgle Magazine Sales
Report to: Classified Advertising Sales Manager

About Us

Established in 2003, Media 10 is the most awarded media and events company in the UK, with a growing portfolio of 30 live events covering design, interiors, lifestyle and construction. As well as Media 10 being specialists in the events sector, the Company's creative flare produces well established publications and owns a series of award winning magazines and websites.

We not only enjoy what we do, we love it! We are passionate about delivering the very best results in everything we do and expect our team members to have the same passion.

The Brand

Gurgle is the leading parenting magazine for mums and mums-to-be looking for inspirational ideas, suggestions and advice to help them be the parent they want to be. It occupies an exclusive position in its sector, owned and sold by the largest retailer in the parenting sector, and now boasts the highest audited circulation. Following significant research activity, Gurgle continues to evolve as the desirable parenting resource and is in a strong position to capitalize its market leading position.

The Role

Working within the new Classified Advertising Hub – the new recruit will predominantly work on Gurgle Magazine but will also work flexibly selling into Show Guides, Grand Designs Magazine and Good Homes Magazine. This is an exciting time for the portfolio and one which offers excellent opportunities for a driven telesales person with the confidence required to establish strong relationships with new and existing clients.

What you are good at:

- Telesales
- A professional networker
- A strategic and proactive thinker and planner
- Role model – encourage, motivate, guide and support
- Team player
- Problem solving
- Honest and have integrity
- Great communicator
- Self-driver and motivated

What we will do for you:

- Make you feel like part of a family
- Know your name – you're not just a number here
- Encourage you to develop your skills, strengths and career
- Recognize your contribution and hard work
- You will get to work on the best brands in the industry
- Make sure you're never bored
- Love our company parties
- Make sure you have fun – because we do have fun